

Shelby County Government

A C Wharton, Jr.

Mayor

February 20, 2008

Mr. Shelton Allen Wagner, Jr. Wagner General Contractors, Inc. 3590 Forrest Avenue Memphis, TN 38122

RE: RFP #08-001-41, Shelby Farms Plough Park Public Restrooms

Dear Mr. Wagner:

We are pleased to inform you that your firm has been selected to provide **construction services** that were issued on the above-described RFP.

A contract for these services will be forwarded to your office for your review and approval. Until then, no work should begin on this project until you receive an official "Notice to Proceed," along with a fully negotiated and executed copy of the contract.

Thank you for your proposal and congratulations on your selection. Shelby County Government looks forward to the successful and timely delivery of this very important service and your company's efforts in reaching this goal.

Sincerely,

Clifton Davis

Administrator of Purchasing Shelby County Government

CD/shw

cc: Ray Siddiqui, Engineering

Pam Skelton, Contract Administrator Tamara Knox, Contracts Administration Bernita Poole, Contracts Administration



Purchasing Department
160 N. Main, Suite 550 (901) 545-4365
Memphis, TN 38103 Face (901) 545-4531

Shelby County Tennessee

A C Wharton, Jr., Mayor

Memorandum

To:

Honorable A C Wharton, Jr,

Shelby County Mayor

From:

Clifton Davis, Administrator

Purchasing Department

Date:

February 15, 2008

Re:

RFP-08-001-41, Shelby Farm Plough Park Public Restroom

Facility

Four companies submitted a response to RFP-08-001-41, "Shelby Farm Plough Park Public Restroom Facility". After a thorough evaluation of the responses by the evaluation team, and with the concurrence of Purchasing, it has been determined that Wagner General Contractor submitted the most responsive proposal and lowest bid for the requested services.

<u>Bidders</u>	EOC Provision Code	LOSB Vendor	Total Award <u>Amount</u>
Wagner General Contractor	С	No	\$ 258,600.00
Omega General Contractor	C	No	\$ 307,000.00
Hecht Construction	D	No	\$ 319,185.00
P.C. Mock Construction	D	Yes	\$ 359,900.00

Total amount recommended for the award is \$258,600.00.

Please indicate your response to	o this selection in the space provided below:
APPROVED:	
APPROVED WITH CHANGES:	
DISAPPROVED:	
A C WHARTON, JR., MAYOR	11560
DATE:	2/18/08



Request for Proposal Shelby County Government Purchasing Department

160 N. Main, Suite 550Memphis, TN 38103

Issued: January 17, 2008

<u>Due: February 1, 2008 @ 3:30 p.m. (Central Standard Time)</u>

RFP #08-001-41

SHELBY FARMS PLOUGH PARK PUBLIC REST ROOM FACILITY

Shelby County Government is soliciting proposals for the provision of Construction Services to provide, "Construction Services" for Shelby County Engineer Department". The RFP is located on the County's website at www.shelbycountytn.gov. Copies of the project manual, drawings and specification must be obtained from the Office of the County Engineer, 160 North Main Street, Room 350, Memphis, Tennessee 38103, upon receipt of a \$75.00 non-refundable deposit.

A pre-bid conference will be held on January 25, 2008 at 10:00 A.M., at Shelby Farms Visitor Center, 500 Pine Lake Dr., Memphis, Tennessee 38134.

All bids will be opened and publicly read by the Shelby County Government at the time mentioned below in the Purchasing Department, suite 550, 160 North Main Street, Memphis, Tennessee 38103.

The proposal, as submitted, should include all estimated cost related to the services requested in this RFP. If selected, your proposal will be the basis for negotiating a contract with Shelby County Government. Respondents requesting additional information or clarification are to contact, Nelson Fowler at nelson.fowler@shelbycountytn.gov.

Proposals must be received in the office of the Administrator of Purchasing no later than 3:30 p.m., Friday, February 1, 2008. Proposals should be addressed to:

Nelson Fowler, Manager A Shelby County Government 160 N. Main, Rm. 550 Memphis, TN 38103

The package containing the original copy (clearly identified as original) and eight (8) copies of your proposal must be sealed and marked with the Proposers name and "CONFIDENTIAL, "Shelby Farms Plough Park Public Rest Room Facility", RFP-08-001-41noted on the outside.

Sincerely

Nelson Fowler, Manager A

Purchasing Department Shelby County Government

Ray Siddiqui, AIA

cc:

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Note: Please make sure you pay close attention to Sections: I-V, IX & XI. These sections will clearly outline what information is required to properly respond and prepare your RFP response.

I. INTRODUCTION

Shelby County Government (the "County"), is seeking proposals from interested and qualified firms for the construction of a new public restroom facility of approximately 750 square feet. This Request for Proposal ("RFP") is being released to invite interested and qualified firms to prepare and submit proposals in accordance with instructions provided where the successful candidate will be selected and invited to enter into a contractual relationship with Shelby County for the Services outlined in this RFP.

II. MINIMUM PROPOSER REQUIREMENTS

All Proposers must:

- 1. Must have a current EOC number at the moment of the bid opening.
- 2. Must submit a Bid Bond in the amount of 5% of their bid. This bond must be submitted with your bid.
- 3. Have all appropriate licenses and certifications required in the State of Tennessee to perform the Services.
- 4. Meet all other requirements for the performance of the Services in accordance with the provisions of this RFP.

III. CORRESPONDENCE

All correspondence, proposals and questions concerning the RFP are to be submitted to:

Nelson Fowler, Manager A Shelby County Government 160 N. Main St. Suite 550 Memphis, TN 38103 (901) 545-4360

Respondents requesting additional information or clarification are to contact Nelson Fowler in writing at the address listed above or at nelson.fowler@shelbycountytn.gov. Questions should reference the section of the RFP to which the question pertains and all contact information for the person submitting the questions. IN ORDER TO PREVENT AN UNFAIR ADVANTAGE TO ANY RESPONDENT, VERBAL QUESTIONS OUTSIDE OF OUR PRE-BID CONFERENCE WILL NOT BE ANSWERED. The deadline for submitting questions will be Monday, January 28, 2008 by 12:00 p.m. (CST)

These guidelines for communication; have been established to ensure a fair and equitable process for all respondents. Please be aware that contact with any other personnel (other than the person clearly identified in this document) within Shelby County or its benefit administrators regarding this RFP may disqualify your company from further consideration.

IV. PROPOSAL SUBMISSION DEADLINE

All proposals must be received at the address listed above no later than 3:30 pm on Friday, January 25, 2008. Facsimile or electronically transmitted proposals will not be accepted since they do not contain original signatures. Postmarks will not be accepted in lieu of actual receipt. Late or incomplete proposals may not be opened and considered. Under no circumstances, regardless of weather conditions, transportation delays, or any other circumstance, will this deadline be extended.

V. PROPOSAL TIMELINE

Shelby County reserves the right to modify this timeline at any time. If the due date for proposals is changed, all prospective Proposers shall be notified.

Request for Proposals Released Pre-Bid Conference Note: Proposal Due Date Notification of Award Thursday, January 17, 2008 Friday, January 25, 2008 at 10:00 A.M. The Pre-Bid Conference is Mandatory Friday, February 1, 2008 by 3:30 pm March. 2008

The County may reproduce any of the Proposers proposal and supporting documents for internal use or for any other purpose required by law.

VI. PROPOSAL CONDITIONS

A. Contingencies

This RFP does not commit the County to award a contract. The County reserves the right to accept or reject any or all proposals if the County determines it is in the best interest of the County to do so. The County will notify all Proposers, in writing, if the County rejects all proposals.

B. Modifications

The County reserves the right to issue addenda or amendments to this RFP.

C. Proposal Submission

To be considered, all proposals must be submitted in the manner set forth in this RFP. It is the Proposers responsibility to ensure that its proposals arrive on or before the specified time.

D. Incurred Costs

This RFP does not commit the County to pay any costs incurred in the preparation of a proposal in response to this RFP and Proposers agree that all costs incurred in developing this RFP are the Proposers responsibility.

E. Final Authority

The final authority to award a contract rests solely with the Shelby County Purchasing Department.

F. Proposal Validity.

Proposals submitted hereunder will be firm for ninety (90) calendar days from the due date unless otherwise qualified.

G. Living Wage

Shelby County Government Ordinance # 328 "Living Wages" is hereby incorporated into this Request for Proposal and any resulting contract. Please make sure that you review and apply the requirements of the ordinance to your proposal response. Failure to do so will result in disqualification from the review and award process. You may view and print the ordinance as a separate attachment for this RFP (please do not forget to download ALL the additional attachments).

H. LOSB

SHELBY COUNTY GOVERNMENT LOCALLY OWNED SMALL BUSINESS (LOSB) PROGRAM FOR CONSTRUCTION SERVICES

Shelby Farms Plough Park Public Rest Room Facility

General

Shelby County Government is committed to a policy of non-discrimination pursuant to the Equal Protection provisions of the United States Constitution. It is further the policy of Shelby County that it's purchasing and contracting practices encourage the use of Locally-Owned Small Businesses (LOSB's) in all solicitations. In furtherance of these policy objectives, Shelby County seeks to afford all citizens equal opportunities to do business on county contracts and to ensure that all bidders, proposers, or Contractors doing business with Shelby County provide to LOSB's, maximum practicable opportunities, commensurate with availability, price and capabilities required, to participate on contracts which are paid for, in whole or in part, with monetary appropriations from Shelby County.

Shelby County seeks to prevent discrimination against any person or business in pursuit of these opportunities on the basis of race or gender. Shelby County will conduct its contracting and purchasing programs so as to discourage any discrimination and will actively seek to resolve all claims of

discrimination brought against Shelby County or any Contractors involved in such contracting and purchasing programs.

Shelby County has determined that 30% of the contract sum will be contracted with LOSB vendors. For assistance and information regarding LOSB participation, Bidders shall contact:

Ms. Doris Vester
Office of Equal Opportunity Compliance
Board of Commissioners of Shelby County
160 North Main Street, Suite 969
Memphis, Tennessee 38103

Phone: 901-545-4336 Fax: 901-545-3473

E-mail: Doris.Vester-Mickens@shelbycountytn.gov

Definitions

The definitions used in this document are as follows:

- 1. "Bidder" or "Proposers" means any person, firm, partnership, association, or joint venture seeking to be awarded a contract or subcontract to provide goods, commodities or services.
- 2. "Certification" or "Certified" means a Business that is certified by Shelby County Government under the LOSB program.
- 3. "Commercially useful function" means being responsible for the management and performance of a distinct element of the total work.
- 4. "Contractor" shall mean any person or business enterprise that submits a bid or proposal to provide labor, goods or services to Shelby County by contract for profit in the area of construction or construction-related activities; and, any person or firm who supplies or provides labor, goods or services to Shelby County by contract for profit.
- 5. "Efforts to Achieve LOSB Participation" means that the Contractor will solicit LOSB Participation with respect to the procurement and will consider all sub-bids and quotations received from LOSB's. When a subcontract is not awarded to the LOSB, the Contractor must document the reason(s) the award was not made and substantiate that documentation in writing pursuant to the provisions of this Program.
- 6. "Locally Owned Small Business (LOSB)" means a business whose home office is located in Shelby County, whose annual revenues do not exceed \$3,000,000 and who has been certified by Shelby County Office of Equal Opportunity Compliance.
- 7. "Non-LOSB" means a business which is not certified as a LOSB.
- 8. "Unavailable" means either that: (1) there is no LOSB providing goods or services requested; or, (2) no LOSB submitted a bid.

Requirements and Compliance

All firms or entities seeking to become Contractors as outlined herein are required to make good faith efforts to achieve LOSB participation when submitting a proposal or bidding on Shelby County procurements. Bidders and Proposers shall not discriminate on the basis of race or gender when soliciting bids in the performance of Shelby County's procurements. Discrimination complaints brought to the attention of Shelby County Office of Equal Opportunity Compliance (or its designee) will be reviewed and investigated to the extent necessary to determine the validity of such complaints and what actions, if any, should be taken by Shelby County.

Policies and Procedures

Shelby County may adopt policies and procedures as necessary to carry out and implement its powers and duties with regard to the LOSB Program. It is the goal of Shelby County to encourage participation by LOSB's and to adopt rules and regulations which achieve to the greatest extent possible a level of participation by LOSB's taking into account the total number of all Contractors and suppliers. Therefore, Shelby County will review each procurement request to determine the maximum potential for utilization of LOSB's. This review is based on the availability of qualified LOSB's providing goods or services as it relates to the scope of the bid or procurement process. The following procedures may be utilized during the procurement process.

1. Pre-Bid Activity

a. Bid Language

Shelby County may insert language into each bid specification describing the LOSB Program to assure that all prospective bidders are aware of the requirements to make efforts to utilize LOSB's.

b. Notification

Shelby County may provide written notification to Contractors and LOSB's regarding: pre-bid conferences; technical assistance to LOSB's; LOSB Program procedures and required documentation; and, provide a list of LOSB's who have expressed an interest in competing for the bid or in performing as a subcontractor.

2. Contractor's Responsibilities

a. Efforts to Achieve LOSB Participation

All entities seeking to become Contractors are required to make efforts to achieve maximum LOSB participation, as outlined in this LOSB Program, when submitting a response to a bid or negotiated proposal in response to a Shelby County procurement opportunity. Such Efforts should be documented on LOSB Form "A".

b. Utilization

Contractors are required to utilize legitimate LOSB's in order to receive credit for the utilization of a LOSB. Contractors must document all LOSB's to be utilized, the percentage of utilization and the intended scope of work. Such information should be submitted on LOSB Form "B". This documentation must be submitted with the bid or negotiated proposal document.

c. Commercially Useful Functions

All LOSB's identified on LOSB Form "C" or LOSB Form "D" shall perform a Commercially Useful Function.

d. Unavailability

If a potential Contractor's efforts to obtain LOSB participation are unsuccessful due to the unavailability of a LOSB, the Contractor will submit a statement of unavailability. LOSB Form "A."

e. Pre-Work Conference

Any Contractor who is the successful bidder shall be required to attend a conference with Shelby County prior to beginning the work. The primary purpose of this conference is to review the project scope and review LOSB participation as outlined in LOSB Form "B". Shelby County will also review the Statement of Intent to Perform as a Subcontractor or Provide Supplies or Services as documented on LOSB Form "C".

f. Post-Award Change

Any Contractor who determines that a LOSB identified on LOSB Form "B" cannot perform shall request approval from Shelby County to contract with an alternate subcontractor pursuant to this LOSB Program. Such request will be reviewed and approved only after adequate documentation for the proposed change is presented.

g. LOSB Certification

Each month the Contractor shall submit **LOSB Form "D"** certifying all payments made to LOSB's.

3. LOSB Responsibilities

a. Commercially Useful Function

It is the responsibility of each LOSB providing subcontracted goods and/or services to submit **LOSB Form "C"** certifying that it is performing the work and that it is a Commercially Useful Function.

Written Agreement

Shelby County policies and procedures on LOSB participation are designed to create contractual relationships between Contractors and LOSB's. Therefore, a Contractor may utilize the services of a LOSB in estimating and satisfying the scope of work, provided that a written contract/agreement is executed between the Contractor and the LOSB.

Certification

To ensure that the ownership and control over decision-making and day-to-day operations of a Certified LOSB is legitimate, Shelby County reserves the right to verify the ownership and control of each LOSB utilized.

Monitoring LOSB Utilization

Shelby County intends to monitor and enforce this LOSB Program. Shelby County reserves the right to conduct random audits of each of its Contractor's LOSB's. Shelby County reserves the right to reevaluate a LOSB's certification at any time.

Efforts to Achieve LOSB Participation

The Contractor shall consider all bids and/or quotations received from LOSB's. When a subcontract is not awarded by a Contractor to any of the competing LOSB's, the Contractor must document the reason(s) the award was not made to the LOSB's. It is the responsibility of the Contractor to prove that it employed Efforts to Achieve LOSB participation. Evidence supporting the Contractor's Efforts must be documented on LOSB Form "A", which must include, but is not limited to, the following:

- 1. Contractor must submit proof that it solicited LOSB participation through reasonable and available means including, but not limited to:
 - a. Written notices to LOSB's who have the capability to perform the work of the contract or provide the service;
 - b. Direct mailing, electronic mailing, facsimile or telephone requests.
- 2. Contractor must submit proof that it provided interested LOSB's with adequate information about plans, requirements and specifications of the contract in a timely manner to assist them in responding to a solicitation.
- 3. Contractor must submit proof that it made Efforts to Achieve LOSB Participation including, but not limited to, proof that it made opportunities available to LOSB suppliers and identified opportunities commensurate with opportunities made available and identified to Non LOSB's. Such proof will includes the names of businesses, contact person(s), addresses, telephone numbers, and, a description of the specifications for the work selected for subcontracting.
- 4. Contractor must submit proof that it allowed LOSB's the opportunity to review bid specifications, blue prints and all other bid related items at no charge. The Contractor must allow sufficient time for review prior to the bid deadline.
- 5. Contractor must submit proof that it made Efforts to Achieve LOSB Participation by not rejecting a LOSB as unqualified or unacceptable without sound reasons based on a thorough investigation of their capabilities. Contractor must submit proof of the basis for rejecting any LOSB deemed unqualified or unacceptable by the Contractor. The Contractor will not impose unrealistic conditions of performance on LOSB's seeking subcontracting opportunities.

The Contractor must fully cooperate with Shelby County in its post-contract award LOSB Program audit and compliance efforts.

Substitution of LOSB's after Contract Award

In order to make a substitution of a LOSB, a Contractor must make a request to Shelby County. This request must be submitted in writing to Shelby County. Shelby County reserves the right to approve any substitution of a LOSB. The Contractor has the responsibility to provide Shelby County with a reasonable basis for the substitution. If the Contractor desires to substitute the LOSB with a Non-LOSB, then the Contractor must comply with the Effort to Achieve LOSB Participation provisions set forth herein.

Noncompliance with LOSB Program

Any of the following reasons, individually or collectively, may result in suspension from bidding, prohibition from contracting, or cancellation of contracts:

- 1. The failure to perform according to contract provisions relating to this LOSB Program;
- 2. Violation of, circumvention of, or failure to comply with the LOSB Program; and/or,
- 3. Other reasons deemed appropriate by Shelby County.

Questions and Information

Questions regarding this LOSB Program and requests for information should be directed to:

Ms. Doris Vester Office of Equal Opportunity Compliance Board of Commissioners of Shelby County 160 North Main Street, Suite 969 Memphis, Tennessee 38103

Phone: 901-545-4336 Fax: 901-545-3473

E-mail: Doris.Vester-Mickens@shelbycountytn.gov

Construction

This LOSB Program is consistent with Shelby County Policies and Procedures. Wherever conflicts exist, the provision in the Shelby County Policies and Procedures will prevail.

LOSB Program Forms Description

• LOSB Form A -- Certification of Efforts

Contractors are required to submit LOSB Form "A" with proposals as evidence and documentation of efforts that have been made to contact LOSB's for participation as subcontractors, joint venture partners or suppliers of goods and services. Contractors are required to contact LOSB's and solicit quotes for goods and services. All responses to the Contractor's solicitation should be recorded and reported.

• LOSB Form B -- LOSB Utilization Plan

A Contractor is required to submit <u>LOSB Form "B"</u> with its Proposal in order to identify all LOSB's they propose to utilize in providing the goods and services included in the Proposal. Contractors may only include a proposed provider of goods or services on <u>LOSB Form "B"</u>, if the entity is a legitimate LOSB. Additionally, if such entity will provide services, Contractors may only list LOSB's on <u>LOSB Form "B"</u> if the entity will perform a Commercially Useful Function. The Successful Contractor will be required to finalize and submit <u>LOSB Form "B"</u> prior to award of a contract. <u>LOSB Form "B"</u> will be incorporated into the contract and will become a contractual obligation of the Successful Contractor. <u>LOSB Form "B"</u> shall not be changed or altered after award of a contract without approval from Shelby County. The Contractor is required to provide written notice describing the reasons for any proposed change to Shelby County and to obtain approval from Shelby County of any changes to <u>LOSB Form "B"</u>.

LOSB Form C –Statement of Intent to Perform as a Subcontractor or Provide Supplies or Services

Contractors are required to have each subcontracted LOSB providing services complete <u>LOSB</u> Form "C" certifying that it is performing the work and that it is a Commercially Useful Function.

LOSB Form D – Statement of Payments to LOSB's

Contractors are required to record and maintain information regarding the utilization of LOSB's and all other information during the performance of awarded contracts. This information shall be recorded and maintained on LOSB Form "D". The form is required to be submitted to Shelby County each month. LOSB Form "D" must be completed in its entirety with information regarding the types of goods purchased from LOSB's or the types of services rendered by LOSB's and dollars amounts paid for their goods or services.

LOSB FORM A

CERTIFICATION OF EFFORTS TO ACHIEVE LOSB PARTICIPATION (To Be Submitted with the Bid/Proposal)

	npany Name:	•
	rtify that the following efforts where made to achieve LOSB participation:	YES
NO A	Provided written notices to LOSB's who have the capability to perform the work of the contract or provide the service	
В	Direct mailing, electronic mailing, facsimile or telephone requests	
С	Provided interested LOSB's with adequate information about plans, requirements and specifications of the contract in a timely manner to assist them in responding to a solicitation	
D	Allowed LOSB's the opportunity to review bid specifications, blue prints and all other bid/RFP related items at no charge, and allowed sufficient time for review prior to the bid deadline	
Е	Acted in good faith with interested LOSB's, and did not reject LOSB's as unqualified or unacceptable without sound reasons based on a thorough investigation of their capabilities	
F	Did not impose unrealistic conditions of performance on LOSB's seeking subcontracting opportunities	

Additionally, I contacted the referenced LOSB's and requested a bid/proposal. The responses I received were as follows:

Name and Address of LOSB	Type of Work And Contract Items, Supplies or Services to be Performed	Response	Reason for Not Accepting Bid/Proposal
1112			-

(If additional space is required this form maybe duplicated)

I hereby certify that LOSB's were "Unavailable" as defined in the LOSB Program to submit bids to provide goods and services for this RFP/Bid's purpose.			
Reasons for the "Unavailability":			
Submitted by:			

Title

If applicable, please complete the following:

Authorized Representative Signature

Date

LOSB FORM B

LOSB UTILIZATION PLAN

(To Be Submitted with the Bid/Proposal)

Сотралу: _		•	
Bid No.: _	do contifu the	at on the following proc	urament
I,opportunity,	(Contractor)	at on the following proc B's will be utilized as su	
suppliers, (Opportunit or to provide profes	у)	b's will be defized as se	10-contractors,
Name	Description of Work	Contract Value	LOSB Number
	-		
	(If additional space is needed this for	m may be duplicated)	
TOTAL CONTRACTOTAL % OF LOS	CT VALUE: SB PARTICIPATION:		
Joint Venture Agre to contract award. obligation of the su after award of a required to provid	der/proposer is required to finalize and surements, partnering agreements and all per This information will be incorporated into accessful bidder/proposer. The finalized LC contract without approval from Shelby be written notice describing the reasons panges to LOSB Form B.	ertinent information mus o the contract and will b OSB Form B shall not b County. The successfu	st be presented prio become a contractu be changed or altero l bidder/proposer
Submitted by:			
Authorized Represe	entative Signature		
Title			·
Date	a to the state of		

LOSB FORM C

STATEMENT OF INTENT TO PERFORM AS A SUBCONTRACTOR OR PROVIDE SUPPLIES OR SERVICES

(To Be Submitted Prior to Contract Award)

Company Name: Bid No.:	
I,(Subcontractor/Provider) above bid/proposal request as a LOSB. I am prepared to perform a "Commerci	, intend to provide supplies or services in connection with the ally Useful Function" in connection with the above project.
The following are the work items to be p	performed:
at the following price: \$	•
If applicable, please complete the following	owing:
I have or will enter into a formal agreen	nent with for the above-
described scope of work, supplies or ser	rvices conditioned upon the execution of a contract
with Shelby County.	
I hereby certify that this statement is tru	ne and correct:
Business Information:	Submitted by:
Business:	
Address:	Authorized Representative (Print)
	Title
	Authorized Representative's Signature
Phone:	Date
Facsimile:	

LOSB FORM D

STATEMENT OF PAYMENTS TO LOSB'S

(To Be Submitted Monthly and with Final Payment Request)

Company Name: Name/Contract I Payment Reques		·	· · · · · · · · · · · · · · · · · · ·			
Name of Firm	Description of work	Total Amount Due This Month	Total Dollars Paid To Date	% of Contract Complete d	Start Date of Contract	End Date of Contract
	,					
4.0.				,		
	(If additiona	 space is neede	d this form ma	y be duplicate	<u> </u> d)	
I hereby certify the	hat this statement is	true and that at	ove payments	s have been ma	de.	
Business Informa	ation:	Su	bmitted by:			
Business:		Au	Authorized Representative (Print)			
Address:		Tit	Title			
	AL		thorized Repr	esentative's Si	gnature	
		Da	te	<u></u>		
i acsimile.	•••	· · .	-			

LOCALLY OWNED SMALL BUSINESS PURCHASING PROGRAM RULES AND REGULATIONS:

- (i) The Administrator of Purchasing in conjunction with the Administrator of EOC shall identify certain goods and services required by the County to be set aside for special purchasing procedures for locally owned small businesses.
- (ii) Only certified locally owned small businesses will be allowed to submit competitive bids on the goods or services identified under paragraph (i) above.
- (iii) The Administrator of Purchasing shall, in conjunction with the Administrator of EOC, annually review the Shelby County Capital Improvement Program to determine those projects with a construction cost of \$250,000 or more. Contracts amounting to at least ten (10%) of the construction costs of such project shall be awarded to locally owned small businesses as defined herein, except as set forth in sub-paragraph (vi) of this section, either as part of the conditions of the solicitation for general contractors bidding on these projects, or as separate bids issued by the County for subcontracts that may be assigned to general contractors.
- (iv) After adhering to all other bidding and purchasing requirements of the County, not inconsistent with this part, if no bids are received from locally owned small businesses, then the County may solicit bids for the goods or services from all other sources.
- (v) On all purchases and/or contracts entered into by the County, the Purchasing Administrator or his or her designee shall have the right to negotiate with any supplier of goods or services to the County for the inclusion of locally owned small business subcontractors and/or suppliers in the contract award.
- (vi) Failure by a supplier or contractor to include locally owned small business subcontractors or suppliers in its bid or contract may be grounds for rejection of said bid or contract unless the supplier or contractor can show documented evidence of good cause why none were included.
- (vii) Any locally owned small business awarded a contract or purchase order under this section shall not sublet, subcontract or assign any work or services awarded to it without the prior written consent of the Mayor or the Purchasing Administrator.
- (viii) As to those purchases below the requirement for a formal bid solicitation (currently, under \$15,000) and not included in the locally owned small business set aside, the Administrator of Purchasing shall determine if any locally owned small business offers that product or service. If so, at least one such eligible locally owned small business should be included in the vendors contacted for an opportunity to bid, and the Administrator of Purchasing may, at his discretion, designate in a purchase order the purchase of such goods and services from the identified locally owned small business.

- (ix) In those situations where a locally owned small business as defined herein, engages in open competitive bidding for County contracts, the Administrator of Purchasing shall provide for a preference for the locally owned small business where responsibility and quality are equal. Said preferences shall not exceed five percent (5%) of the lowest possible bidder meeting specifications. The preference shall be applied on a sliding scale in the following manner:
 - a. A preference of up to five percent (5%) shall be allowed for contracts up to \$500,000.00;
 - b. A preference of up to three and five-tenths percent (3.5%) shall be allowed for contracts up to \$750,000.00;
 - c. A preference of two and one-half percent (2.5%) shall be allowed for contracts up to \$1,000,000.00;
 - d. A preference of two percent (2%) shall be allowed for contracts that exceed \$1,000,000.00.
- (x) For construction contracts over \$2,000,000.00, the Administrator of Purchasing shall provide for a preference of two percent (2%) to general contractors meeting the requirements of Section 1, Subparagraph B, if fifty percent (50%) or more of the total work comprising the bid has been or will be awarded to certified locally owned small businesses. The fifty percent subcontracting threshold must be met prior to contract execution.
- (xi) The Administrator of Purchasing may divide a single bid package for any purchase of goods and services into two or more smaller bid packages in any case that the Administrator of Purchasing reasonably believes that the smaller bid packages will result in a greater number of bids by locally owned small businesses.
- (xii) The Administrator of Purchasing, upon approval of the County Mayor, may establish special insurance and bonding requirements for certified locally owned small businesses so long as they are not in conflict with the laws of the State of Tennessee.
- (xiii) The Administrator of Purchasing, with the approval of the County Mayor, shall adopt and promulgate, and may from time to time, amend rules and regulations not inconsistent with the provisions of this ordinance, governing the purchase of goods and services from locally owned small business concerns to effectuate and implement the Locally Owned Small Business Purchasing Program within the intent of this ordinance.
- (xiv) The Administrator of EOC shall, in conjunction with the Administrator of Purchasing, provide a written quarterly report to the Mayor and Board of Commissioners which shall include a summary of the purchases selected for this program, a listing of the contracts awarded to locally owned small businesses for the period, and the dollar amounts of each such contract, and the percentage which such contracts bear to the total amount of purchases for the period.

VII. GENERAL REQUIREMENTS

A. Scope of Contract

The County wishes to engage in a contractual relationship with the best-qualified Contractor selected through a competitive process that will work well with the County in the performance of the Services in a manner that is cost-effective and practical.

B. Project Time Frame

The County is looking to negotiate a contract with the successful contractor using the terms and conditions as the original RFP to provide these services.

C. Reservation of Rights

The County reserves the right, for any reason to accept or reject any one or more proposals, to negotiate the term and specifications for the services provided, to modify any part of the RFP, or o issue a new RP.

D. Selection Criteria

Contract(s) will be awarded based on a competitive selection of proposals received. The contents of the proposal of the successful Proposers will become contractual obligations and failure to accept these obligations in a contractual agreement may result in cancellation of the award. The County reserves the right to negotiate any portions of the successful Proposers fees and scope of work or utilize their own resources for such work.

E. Additional Information and References

Any additional information that would be helpful to the County evaluating your proposal including a list of current and former clients with a similar profile to Shelby County should be submitted. At least three former clients who have terminated in the last five years should be included on this list.

VIII. Award of Contract

Proposers are advised that the lowest cost proposal if required will not necessarily be awarded the contract, as the selection will be based upon qualification criteria as deemed by the County and as determined by the selection committee and the County Mayor.

IX. REQUEST FOR QUOTATION

Shelby County Tennessee

A C WHARTON, JR., MAYOR

1/23/2008

Gentlemen:

Attached is our request for quotation, RFP-08-001-41 or," Shelby Farms Plough Park Public Rest Room Facility.

A PRE-BID CONFERENCE WILL BE HELD ON JANUARY 25, 2008 AT 10:00 A.M., AT SHELBY FARM VISITOR CENTER, 500 PINE LAKE DRIVE, MEMPHIS, TN 38134.

PROPOSAL FORMS MUST BE OBTAINED FROM THE OFFICE OF THE COUNTY ENGINEER, 160 N. MAIN, ROOM 350, MEMPHIS, TN 38103, UPON RECEIPT OF A \$75.00 NON-REFUNDABLE DEPOSIT.

NOTE: VENDOR(S) WHO SUBMITS BIDS ARE REQUIRED TO PURCHASE DRAWINGS AND SPECIFICATIONS FROM THE PROJECT ARCHITECT/ENGINEER. VENDORS WHO SUBMIT BIDS AND DO NOT PURCHASE DRAWINGS AND SPECIFICATIONS BID(S) SHALL BE REJECTED AS BEING IN NON-COMPLIANCE WITH SPECIFICAITONS.

You will note that your bid is due no later than 3:30 P.M., Friday, 2/01/08, in the office of the Administrator of Purchasing, 160 North Main Street, Suite 550, Memphis, TN 38103.

All bids will be opened and publicly read by the Shelby County Government at the time mentioned above in the Purchasing Department, suite 550, 160 North Main Street, Memphis, Tennessee 38103.

A consideration in determining the best low bid will be the bidder's local presence or ownership within Shelby County.

To receive an E.O.C. Eligibility Number, specific information must be received by the Shelby County Office of E.O.C at least 48 hours prior to the bid opening. To verify your E.O.C. Number or to receive information for obtaining a number, contact the Office of E.O.C., (901) 545-4336.

THE LABEL, WHICH IS ATTACHED TO THE SPECIFICATIONS SHALL BE COMPLETELY FILLED OUT AND ATTACHED TO THE BID SUBMISSION ENVELOPE. YOU MUST DISPLAY YOUR CURRENT E.O.C. ELIGIBILITY NUMBER ON THE OUTSIDE OF YOUR ENVELOPE. UNLESS THE LABEL IS COMPLETELY FILLED OUT AND YOUR CURRENT CERTIFICATION NUMBER OR ELIGIBILITY NUMBER IS NOTED THEREON, YOUR BID WILL BE RETURNED TO YOU UNOPENED. IF YOUR LABEL IS LOST OR MISPLACED, PLEASE NOTE THE APPROPRIATE INFORMATION IN THE LOWER LEFT-HAND CORNER OF YOUR ENVELOPE.

Bid bonds submitted by unsuccessful vendors will be returned upon award of contract [Tenn. Code Ann. §12-3-203 (j)].

The Shelby County Government reserves the right to alter, amend, or modify any provisions of the Bid, or to withdraw this Bid, at any time prior to the award of a contract pursuant hereto, if it is in the best interest of the Shelby County Government to do so.

If there are any questions on the above bid, please contact **Nelson Fowler** in Purchasing Department at (901) 545-4364.

Sincerely,

Clifton Davis, Administrator of Purchasing

FORMS TO BE SUBMITTED.

LOSB FORM A: MUST BE COMPLETED AND SUBMITTED IN YOUR BID ENVELOPE

LOSB FORM B: MUST BE COMPLETED, SUBMITTED WITH YOUR BID AND ATTACHED TO THE OUTSIDE OF THE ENVELOPE DOCUMENTING ALL LOSB'S TO BE UTILIZED, THE PERCENTAGE OF UTILIZATION AND THE INTENDED SCOPE OF THE WORK.

LOSB FORM C- MUST BE COMPLETED AND SUBMITTED BY EACH LOSB PROVIDING SUBCONTRACTED GOODS AND OR SERVICES CERTIFYING THAT THEY ARE PERFORMING THE WORK AND THAT IT IS A COMMERCIALLY USEFUL FUNCTION.

LOSB FORM D-MUST BE COMPLETED AND SUBMITTED BY THE SUCCESSFUL CONTRACTOR EACH MONTH CERTIFYING ALL PAYMENTS MADE TO LOSB'S.

DRUG FREE WORKPLACE AFFIDAVIT-MUST BE COMPLETED AND SUBMITTED WITH YOUR BID.

BID BOND- ALL BIDS MUST BE ACCOMPANIED BY A BANK CERTIFIED CHECK OF BANK DRAFT, LETTER OF CREDIT ISSUED BY ANY NATIONAL BANK OR APPROVED BID BOND FOR NOT LESS THAN 5% (PERCENT) OF THE AMOUNT OF THE BID. ALL PROPOSAL GUARANTEES SHALL BE MADE OUT TO THE COUNTY OF SHELBY.

NOTE: LOSB FORM C AND D WILL BE SUBMITTED BY THE SUCCESSFUL CONTRACTOR.

FAILURE TO SUBMIT THE REQUIRED FORMS MAY RESULT IN YOUR BID BEING REJECTED AS BEING IN NON-COMPLIANCE WITH BID REQUIREMENTS.